

REP: TEL# 703 528 7800 FAX# 703 528 7880  
CREDIT ADVISORY: AGENCY CREDIT RISK !!  
ORDER WORKSHEET HARRIS REPORT FROM REP  
\*\*\*CHANGES\*\*\* OCT4/12 17.39  
\*\*\* WFTV-TV \*\*\*

REP. # \_\_\_\_\_ OFF. # 6556 SALESMAN # \_\_\_\_\_  
BUYER NAME ERIN PENNINGTON  
SALES PRSN WA- JOE KNAUER

PRDCT	SCOTT PLAKON/HD 30	EST#	COMMENTS: (LINE, ORDER, ...)

CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING \_\_\_\_\_

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
SCOTT PLAKON FOR HOUSE DISTRICT 30

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
1	R		700A-900A	30		\$2,000.00	10/29	11/2	3		M,W,F	3
PROGRAM : TODAY SHOW												
CON COM1 : 1X PER DAY												
2	R		600P-630P	30		\$3,000.00	10/30	11/1	2		TU,TH	2
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												
3	R		700P-730P	30		\$3,000.00	10/29	11/1	2		M,TH	2
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												
4	R		1100P-1135P	30		\$2,000.00	10/30	10/30	1		TUE	1
PROGRAM : NEWS												

REP HEADLINE# 6364214  
\*\*\* UNAPPROVED REV #1 \*\*\*

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5	R		700A-900A	30		\$2,000.00	11/5	11/5	1		MON	1
PROGRAM : TODAY SHOW												
6	R		600P-630P	30		\$3,000.00	11/5	11/5	1		MON	1
PROGRAM : NEWS												
7	R		1100P-1135P	30		\$2,000.00	11/5	11/5	1		MON	1
PROGRAM : NEWS												
OCT/12			\$ .00	NOV/12		27000.00						
CONTRACT TOTAL												27000.00
TOTAL SPOTS												11

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- NSI  
DEMOS- RA35+\*  
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE